2019/03/30/09 8

# FINANCIAL STATEMENTS 31 DECEMBER 2018

# RENI INTERNATIONAL COMPANY LIMITED P. O. BOX 2073 DAR ES SALAAM



M. A. Hassam & Co.

Certified Public Accountants in Public Practice
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DAR ES SALAAM

### Annual Report and Financial Statements for the year ended 31 December 2018

CONTENTS	PAGE
Company Information	1
Directors' Report	2
Statement of Director's Responsibilities	3
Declaration of Independent Accountant	4
Practitioners' Compilation Report	5
Statement of Comprehensive Income	6
Statement of Financial Position	7
Statement of Changes in Equity	8
Statement of Cash Flow	9
Notes to the Financial Statements	10 - 16



### Company Information for the year ended 31 December 2018

#### COMPANY INFORMATION

**Directors** 

Mr. Dipak Chotalal Vassa

Tanzanian

Mrs. Palvi Dipak Vassa

Tanzanian

Registered office

Plot No. 1314, Block 78

Asia Street P.O. Box 2073 Dar es Salaam

Company secretary

Ms. Resham Vassa

P.O. Box 2073 Dar es Salaam

Accountants

M. A. Hassam & Co.

Certified Public Accountants in Public Practice

Mtendeni Street P.O. Box 20719 Dar es Salaam

**Bankers** 

Habib African Bank

Main Branch P.O. Box 70086 Dar es Salaam

NMB Plc

P. O. Box 9213 Dar es Salaam



#### Directors' Report

#### for the year ended 31 December 2018

The directors present their report and the financial statements for the year ended 31 December 2018.

#### Incorporation

The company is incorporated in Tanzania under Companies Act 2002 on 16 February 2007 under the Cerificate of Incorporation No 59336.

#### Principal activities

The principal activity of the company is selling water filters, purifiers, water pumps, inverters - power backup and plumbing goods.

#### Directors' interests

The directors' interest in the share capital of the company is as follows:

#### Ordinary shares of TZS 200,000 each

	20	<u>18</u>	20	17
	No. of shares	Nominal value TZS '000	No. of shares	Nominal value TZS '000
Dipak Chotalal Vassa	350	70,000	100	20,000
Palvi Dipak Vassa	350 700	70,000	100	20,000

#### Dividends

The directors do not recommend payment of dividends.

Results for the year

The performance of the company during the year is set out on page 6 of these financial statements.

#### Accountants

The accountants, M. A. Hassam & Co. have indicated their willingness to continue in office and are eligible for re-appointment.

3 0 MAY 2019

By order of the board

RENI INTERNATIONAL CO. LTD. P. O. Box 2073

Dipak Chotalal Vassa Tel: 2122221/2126486

DAR ES SALAAM

Date: 27 | 5/2019

Director

Statement of Director's Responsibilities for the year ended 31 December 2018

The Companies Act, 2002 requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its operating results for that year. It also requires the directors to ensure that the company maintains proper accounting records which disclose, with reasonable accuracy, the financial position of the company. The directors are also responsible for safeguarding the assets of the company.

The directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgements and estimates, in conformity with International Financial Reporting Standards and the requirements of the Companies Act, 2002. The directors are of the opinion that the financial statements give a true and fair view of the state of the financial affairs of the company as at 31 December 2018 and of its operating results for the year then ended. The directors further accept responsibility for the maintenance of accounting records which may be relied upon in the preparation of the financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the directors to indicate that the company will not remain a going concern for at least the next twelve months from the date of this statement.

Dipak Chotalal Vassa

Director
Date: 27/5/2016

RENI INTERNATIONAL CO. LTD. P. O. Box 2073
Tel: 2122221/2126486

DAR ES SALAAM

3 0 MAY 2019

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Palvi Dipak Vas

Palvi Dipak Vassa Director

### Declaration of Independent Accountant for the year ended 31 December 2018

The National Board of Accountants and Auditors (NBAA) according to the power conferred under the Auditors and Accountants (Registration) Act. No. 33 of 1972, as amended by Act No. 2 of 1995, requires financial statements to be accompanied with a declaration issued by an independent accountant responsible for the preparation of financial statements of the entity.

It is the duty of a Professional Accountant to assist the Board of Directors to discharge the responsibility of preparing financial statements of the entity showing true and fair view of the entity's position and performance in accordance with applicable International Accounting Standards and statutory financial reporting requirements. Legal responsibility for the preparation of financial statements rests with the Board of Directors as per the Statement of Directors' Responsibilities on Page 3.

I Shedrack L. Msekable being the independent accountant hereby acknowledge my responsibility of ensuring that financial statements for the year ended 31 December 2018 have been prepared in compliance with applicable accounting standards and statutory requirements, give a true and fair view of the position of the Company and are prepared based on properly maintained financial records.

Signature:

NBAANO: ACPA 58

Date: 27 5 2019

DEMUS ASSOCIATES,

CPAs In Public Practice &

Tax Advisors, P. O. Box 12665

DAR ES SALAAM



#### M. A. Hassam & Co.

Certified Public Accountants in Public Practice

P.O. Box 20719, Dar es Salaan 1

Telephone: 2134071, 2110648, 2110129

Mobile: +255 782 220 719 Email: info@mahassam.co.tz

Practitioners' Compilation Report
To the Management of Reni International Limited
for the year ended 31 December 2018

We have compiled the accompanying financial statements of Reni International Limited based on information you have provided. These financial statements are presented in accordance with the financial reporting framework. The financial statements comprise the statement of financial position for the year ended 31 December 2018, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management is responsible for these financial statements, including adoption of the applicable financial reporting framework, and the accuracy and completeness of the information used to compile the financial statements.

We performed this compilation engagement in accordance with International Standard on Related Services 4410 (Revised), Compilation Engagements. This Standard requires that we comply with quality control standards and relevant ethical requirements, including ethical principles of integrity, objectivity, professional competence and due care.

A compilation engagement involves applying expertise in accounting and financial reporting to assist management in preparing and presenting financial information. A compilation engagement does not include gathering evidence for the purpose of expressing an audit opinion or a review conclusion.

Murtaza Mohamed Hassam - ACPA 2239

Partner
M. A. Hassam & Co.

Certified Public Accountants in Public Practice

Dar es Salaam

Date: 27, 05, 2019

Certified Public Accountents in Public Practice

3 0 MAY 2019

TAX REGION

### Statement of Comprehensive Income for the year ended 31 December 2018

	Notes	2018 TZS	2017 TZS
Income		2,820,055,470	3,003,977,066
Cost	2	(1,815,265,351)	(2,097,002,879)
Gross profit		1,004,790,119	906,974,187
Other income	3	• •	690,415
Selling and distribution cost		(9,308,000)	(7,754,000)
Administration expenses		(842,157,832)	(732,626,240)
Depreciation		(61,993,949)	(61,740,230)
Operating profit	4	91,330,337	105,544,131
Gain / (loss) on foreign exchange		15,828,051	(134,362)
Finance cost	5	(2,176,062)	(5,167,396)
Profit before tax		104,982,326	100,242,373
Income tax expense	6	(31,761,698)	(31,363,405)
Profit for the year	The second and second as a strong from	73,220,628	68,878,968
	ORGIONAL MAN	AGER	

The accounting policies and notes on pages 10 to 16 form part of these financial statements. Practitioners' compilation report on page 5

#### Statement of Financial Position as at 31 December 2018

		The second second	
*	Notes	2018	2017
ASSETS		TZS	TZS
Non-current assets			
Property, plant and equipments	7	867,785,549	910,455,077
Current assets			
Inventories	8	113,555,789	126,900,867
Trade and other receivables	9	762,164,727	767,666,270
Cash and bank balance	10	213,101,935	147,382,956
A R	BOTONAL YANAGEN	1,088,822,451	1,041,950,093
Total assets	3 0 MAY 2019	1,956,608,000	1,952,405,170
EQUITY AND LIABILITIES	RECEIVED		
Equity	TAY REGION-ULL		
Share capital	11	230,000,000	40,000,000
Retained earnings		24,099,913	60,491,350
Total equity		254,099,913	100,491,350
Non - current liabilities			
Deferred taxation	12	7,827,469	1,782,893
Current liabilities			
Trade and other payables	13	1,648,584,431	1,843,367,116
Borrowing	14	41,709,995	)
Taxation	15	4,386,193	6,763,812
Total liabilities		1,694,680,619	1,850,130,928
Total equity and liabilities		1,956,608,000	1,952,405,170
			·



Dipak Chotalal Vassa Director

RENI INTERNATIONAL CO. LTD. P. O. Box 2073 Tel: 2122221/2126486 DAR ES SALAAM

Director

The accounting policies and notes on pages 10 to 16 form part of these financial statements. Practitioners' compilation report on page 5

### Statement of Changes in Equity for the year ended 31 December 2018

	Share capital TZS	Retained earnings TZS	Total TZS
Balance at 1 January 2017	40,000,000	(8,387,618)	136,659,449
Profit for the year	-	68,878,968	68,878,968
Balance at 31 December 2017	40,000,000	60,491,350	205,538,417
Balance at 1 January 2018	40,000,000	60,491,350	205,538,417
Increase in share capital	190,000,000	140	190,000,000
Prior year corporate tax adjustment	3=	(64,523,056)	(64,523,056)
Prior year expense	Sæ	(13,743,425)	(13,743,425)
Prior year withholding tax paid	Sa.	(28,170,923)	(28,170,923)
Prior year SDL paid	in.	(1,113,994)	<b>(</b> 1,113,994)
Interest on prior year's taxes paid	155	(2,060,667)	<b>(</b> 2,060,667)
Profit for the year		73,220,628	73,220,628
Balance at 31 December 2018	230,000,000	24,099,913	359,146,980



The accounting policies and notes on pages 10 to 16 form part of these financial statements. Practitioners' compilation report on page 5

### Statement of Cash Flow for the year ended 31 December 2018

		2018	2017
	Note	TZS	TZS
Operating activities	Note	123	120
	16	(22.702.244)	120 520 151
Cash (used in) / generated from operation	10	(22,703,214)	430,528,451
Tax paid		(123,963,380)	(24,882,604)
Net cash (decrease) / increase from operating activities	es	(146,666,594)	405,645,846
Investing activities Purchase of property, plant and equipments		(19,324,421)	(255,358,060)
Secretary by an experience of the secretary of the secret			
Net cash used in investing activities	a——————	(19,324,421)	(255, 358, 060)
Financing activities			
Short term borrowings		41,709,995	(136,270,279)
Increase in share capital		190,000,000	. <del>≡</del> 2
Net cash generated from / (used in) financing activitie	s	231,709,995	(136,270,279)
Net increase in cash and cash equivalents		65,718,979	14,017,506
Cash and cash equivalents at the beginning of the year		147,382,956	133,365,450
Cash and bank balances at the end of the year	10	213,101,935	147,382,956



The accounting policies and notes on pages 10 to 16 form part of these financial statements. Practitioners' compilation report on page 5

### Notes to the Financial Statements for the year ended 31 December 2018

#### 1. Principal accounting policies

The principal accounting policies adopted in the preparation of these financial statements are set out below:

#### (a) Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) under the historical cost convention.

3 0 MAY 2019

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#### (b) Revenue and expenditure recognition

#### Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured.

#### Sales of products

Sales are recognised upon delivery of goods or performance of services, and are stated net of Value Added Tax (VAT).

#### Expenditure:

Expenses are recognised in the income statement in the year in which they are incurred.

#### (c) Translation of foreign currency

The financial statements are presented in Tanzanian Shillings, which is the company's functional and presentation currency. Transactions in foreign currencies during the year are converted into Tanzanian Shillings at rates ruling at the transaction dates. Assets and liabilities at the statement of financial position date which are expressed in foreign currencies are translated into Tanzanian Shillings at rates ruling at that date. The resulting differences from conversion of and translation are dealt within the income statement in the year to which they relate.

#### (d) Equipments

Equipments are initially recorded at cost. Cost comprises of expenditure that is directly attributable to the acquisition of items. Subsequently costs are included in the asset's carrying amount or recognised as a separate asset as appropriate only when it is probable that future economic benefit associated with the item will flow to the company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated on the reducing balance method to write off the cost of each asset to its residual values over its estimated useful life using the following annual rates:

Building and godown	5.0%
Motor vehicle	37.5%
Motor cycle	25.0%
Computer	37.5%
Furniture & fittings	12.5%

Practitioners' compilation report on page 5

#### (e) Inventories

Inventories are stated at lower of cost and net realisable value. Cost is determined by the first-in, first-out (FIFO) method. Net realisable value is estimated selling price in the ordinary course of business, less the costs of completion and selling expenses.

#### (f) Cash and bank balance

Cash and bank balance are carried in the statement of financial position at cost. Cash and bank balance comprise cash in hand and bank balances.

#### (g) Trade and other receivables

Trade receivables are recognised and carried at original invoice amount less an allowance for any uncollectable amounts. Provision is made when there is objective evidence that the company will not be able to collect the debts. Bad debts are written off when identified.

Other receivables are carried at anticipated realisable value.

#### (h) Deferred taxes

Deferred tax is provided, using the liability method, for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. The tax rates enacted or substantively enacted at the balance sheet date are used to determine deferred tax.

#### (i) Trade and other payables

Trade and other payables are stated at their nominal value.



#### (j) Employees' benefits

The company contributes to the National Social Security Fund (NSSF) and Parastatal Pension Fund (PPF), which are defined contribution plans. These plans are prescribed by Law. The Company and employees both contribute 10% of the employees' gross salaries to NSSF and PPF to the schemes respectively. The contribution is charged to the income statement when incurred.

## Notes to the Financial Statements for the year ended 31 December 2018

2.	Cost	2018 TZS	2017 TZS
	Inventory at 1 January Purchases Direct cost	126,900,867 1,645,101,714 156,818,559 1,928,821,140	464,166,400 1,593,680,808 166,056,538 2,223,903,746
	Inventory at 31 December	(113,555,789) 1,815,265,351	(126,900,867) 2,097,002,879
3.	Other Income  Miscelleneous Bad debt recovered  **TAX REGION - URL  **TAX REGION - URL		407,466 282,949 690,415
4.	Operating profit  The following items have been charged in arriving at o	perating profit:	
	Depreciation Accountancy fees Directors' remuneration Employment cost	61,993,949 4,950,000 84,000,000 289,501,707	61,740,230 4,950,000 84,000,000 247,680,583
5.	Finance costs		
	Interest	2,176,062	5,167,396
	Income tax expense		
	Current tax at 30% Deferred tax (Note 12)	25,717,122 6,044,576 31,761,698	25,330,807 6,032,598 31,363,405

Practitioners' compilation report on page 5

NAL MANAG

for the year ended 31 December 2018 Notes to the Financial Statements

. Property, plant and equipments			PRECEIVED VEHICLE			Furniture	
	Building	Godown	Motor vehicle	Motor cycle	Computers	fittings and office equipment	Total
	TZS	TZS	TZS	SZT	TZS	TZS	SZT
At the start of the year	393,300,000	560,576,975	177,077,817	15,112,543	29,898,060	52,758,872	1,228,724,267
Additions			15,001,780	I is	1,871,000	2,451,641	19,324,421
At the end of the year	393,300,000	560,576,975	192,079,597	15,112,543	31,769,060	55,210,513	1,248,048,688
Depreciation At start of the year	38,346,750	62,800,802	162,880,576	8,080,171	21,459,238	24,701,653	318,269,190
Charge during the year	17,747,663	24,888,809	10,386,632	1,758,093	3,424,683	3,788,070	61,993,949
At end of the year	56,094,413	87,689,611	173,267,208	9,838,264	24,883,921	28,489,723	380,263,139
Net book value	227 205 587	172 887 361	18 817 389	5 274 279	6 885 139	26 720 790	867 785 549

Practitioners' compilation report on page 5

As at 31 December 2017

354,953,250

7,032,372

8,438,822

28,057,219

910,455,077

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City

### Notes to the Financial Statements for the year ended 31 December 2018

		2018	2017
		TZS	TZS
8.	Inventory	120	120
	Materials	113,555,789	126,900,867
9.	Trade and other receivables		
	Trade	516,088,110	389,367,690
	Deposits, loan and advances	44,619,499	52,344,368
	Capital work in progress	23,668,821	7,304,300
	Others	177,788,297	318,649,912
	3	762,164,727	767,666,270
10.	Cash and bank balance		
	TEGIONAL MANAGE		
	Cash in hand	10,414,581	6,840,782
	Bank balance	202,687,354	140,542,174
	(( 3 0 MAY 2019 )*))	213,101,935	147,382,956
	Bank overdraft	(41,709,995)	447 200 000
	TAY REGION -UPAN G	171,391,940	147,382,956
11.	Share capital		
	Authorised:		
	50,000 ordinary shares of TZS 200,000/- each	10,000,000,000	10,000,000,000
	Issued and fully paid up:		
	200 ordinary shares of TZS 200,000/- each	40,000,000	40,000,000
	Additional shares issue:	40,000,000	40,000,000
	950 ordinary shares of TZS 200,000/- each	190,000,000	=
		230,000,000	40,000,000
12	Deferred taxation	-	
1-	* **		
	As at 1 January	1,782,893	(4,249,705)
	Credit to the income statement (Note 5)	6,044,576	6,032,598
	As at 31 December	7,827,469	1,782,893
	Deferred tax asset is made as follows:		
	Unrealised gain on exchange	2,941,660	1,137,489
	Accelerated capital allowances	4,885,809	645,404
		7,827,469	1,782,893
	•		

### Notes to the Financial Statements for the year ended 31 December 2018

	The state of the s		
	*	2018	2017
		TZS	TZS
13. Trade and other	r payables		
Trade		730,032,875	799,378,499
Amount due to re	elated parties	125,546,322	352,389,853
Advance from cu	ıstomers	148,400,857	=
VAT control acco	ount	8,830,288	-
Accruals	A STATE OF THE PARTY OF THE PAR	21,700,935	47,546,280
Others	CHORAL MANAGER	614,073,153	644,052,484
		1,648,584,431	1,843,367,116
	((*( 3 0 MAY 2019 )*))		
14. Borrowings	WECEWED CO.		
Bank overdraft	A REGBER	41,709,995	-

The company has an overdraft facility with Habib African Bank Limited of TZS 400 million.

Security held

- (i) Personal guarantee of two Directors, Dipak Vassa and Palvi Vassa
- (ii) Debenture over fixed and floating assets of the company.
- (iii) Registered mortgage over residential property having Certificate of Title No: 186174/10/1, Parcel 10, Upanga Area, Dar es Salaam, in the name of Dipak Vassa.
- (iv) Registered mortgage over residential property Apartment No. 83 on the eight floor on Plot No. 498, Kalenga Street, Upanga, Ilala municipal in the name of Palvi Vassa.
- (v) Insurance

#### 15. Taxation

As at 1 January	6,763,812	6,315,609
Prior year adjustment	64,523,056	
Current year	25,717,122	25,330,807
	97,003,989	31,646,416
Less Provisional tax paid	(6,200,000)	(6,200,000)
Withholding tax	(15,130,928)	(12,366,995)
Prior year's final corporate tax paid	(6,763,812)	(6,315,609)
Prior year's tax paid	(64,523,056)	
	4,386,193	6,763,812
	(t)	

Practitioners' compilation report on page 5

### Notes to the Financial Statements for the year ended 31 December 2018

2018	2017
TZS	TZS

#### 16. Cash (used in) / generated from operation

Reconciliation of profit before tax to cash (used in) / generated from operation:

Operating profit before tax	104,982,326	100,242,373
Adjustments for:		
Depreciation	61,993,949	61,740,230
Prior year expense	(13,743,425)	an water on the control of the contr
Changes in working capital:		
Decrease in inventories	13,345,078	337,265,533
Decrease in trade and other receivables	5,501,543	667,286,625
Decrease in trade and other payables	(194,782,685)	(736,006,310)
Cash (used in) / generated from operation	(22,703,214)	430,528,451



# Appendix to the financial statements for the year ended 31 December 2018

	2018 TZS	2017 TZS
A. Selling and distribution cost	123	120
•		
Advertisement and business promotion	9,308,000	7,754,000
B. Administrative expenses		
Accountancy fees	4,950,000	4,950,000
Bank charges	12,231,449	17,697,338
Business license	565,833	1,854,000
City service levy	7,329,710	9,011,931
Directors' remuneration	84,000,000	84,000,000
Donation	n' •	2,510,000
Employment cost B.1	289,501,707	247,680,583
Entertainment REGIONAL MANAGER	4,271,000	1,090,000
Electricity and water	10,690,270	12,557,558
Fines and penalties (* 3 0 MAY 2019	890,000	( <del>=</del> ):
Fire certificate	226,700	1,500,000
Insurance	31,664,084	35,840,324
Legal and professional fees  Office and general expenses	11,331,000	185,000
omoc and general expenses	58,878,335	32,675,047
Office and godown rent	140,130,883	147,426,240
Permit fees	11,070,186	7,930,997
Printing and stationery	14,733,302	3,671,559
Postage, telephone and internet	10,562,357	11,280,787
Repairs and maintenance	16,650,716	6,443,636
Security Starra duty	20,470,000	22,375,960
Stamp duty	60,000	4,311,200
Subscription and membership fee	2,414,144	904,500
Unclaimed VAT	32,996,745	2,904,397
Travelling, transport and accomodation Tender fees	23,479,651	31,227,015
	1,035,000	7,567,000
Vehicle running Other expenses	50,699,094	31,650,431
Other expenses	1,325,667 842,157,832	3,380,738
	042, 137,032	732,626,240

### Appendix to the financial statements for the year ended 31 December 2018

	2018	2017
	TZS	TZS
3.1 Employment cost		
Salaries and wages	226,605,000	187,920,000
Overtime	23,900	8+
Medical	592,500	11
N.S.S.F	5,124,000	5,172,000
PPF	25,936,500	22,020,000
NHIF	8,193,700	2,764,200
Skills and development levy	13,977,225	12,236,400
Advance and other allowance	1,436,900	75 S.
Staff welfare	4,505,932	14,848,783
Workmens compensation funds	3,106,050	2,719,200
	289,501,707	247,680,583



### Tax computation for the year ended 31 December 2018

		TZS
Profit as per accounts		104,982,326
Add: Non-allowable expenses  Depreciation  Penalty	61,993,949 890,000	62,883,949 167,866,275
Add: Unrealised gain on foreign exchange for 2017	REGIONAL MANAGE	2,151,348
Less: Unrealised gain on foreign exchange for 2018	* 3 0 MAY 2019	(16,286,030) 153,731,592
Less: Depreciation allowance	RECEIVED	(68,007,852)
Taxable income	AX REGION-UP	85,723,740
Corporate tax at 30%		25,717,122
Less: Provisional tax paid Withholding tax	(6,200,000) (12,366,995)	(18,566,995)
Balance payable		7,150,127

#### Schedule of depreciation allowance

	Class 1 TZS 37.5%	Class 2 TZ\$ 25%	Class 3 TZS 12.5%	Class 6 TZS 5.0% Cost	Total TZS
W.D.V as at 1 January 2018	15,862,890	13,353,973	35,145,430	953,876,974	1,018,239,268
Additions	16,872,780		2,451,641	: <del>-</del> 9	19,324,421
	32,735,670	13,353,973	37,597,071	953,876,974	1,037,563,689
Less: Depreciation allowance	(12,275,876)	(3,338,493)	(4,699,634)	(47,693,849)	(68,007,852)
Claimed upto 2017	-	. H	=	(111,575,822)	(111,575,822)
W.D.V as at 31 December 2018	20,459,793	10,015,480	32,897,437	794,607,304	857,980,015